

### **EVALUATION # 3062971**

12-31-2017

Survey: General

078501

078501

961 Center Street Flagship Fastlube - Wahiawa

Wahiawa HI 96786 US

Location: 078501 District: 0785 Region: Western

## 078501: 078501: YTD

Location Company Your Rank Your Percentile	93% 91% 19/43 57th
Location avg (12)	93%
District avg (72)	95%
Region avg (96)	94%
Company avg (416)	91%

## **YOUR SCORE**

99%

69/70 points

# **COMPANY RANK YTD**

19/43

## THIS SCORE VS COMPANY YTD

99% This Evaluation 91%

YTD Average

#### **LOCATION AVG YTD**

93%

12 Evaluations

SECTIONAL CHANGE			
This Evaluation	Last Evaluation	+/-	
99%	<b>9</b> 9%	+0%	
<u> </u>	O 89%	+0%	
<b>100%</b>	<b>100%</b>	+0%	
200%	<b>100%</b>	+0%	
	This Evaluation  99%  89%  100%  100%  100%  100%	This Evaluation  99% 99% 99%  89% 100% 100% 100% 100% 100% 100% 100% 10	

QUESTION	SCORE	ANSWER
Oil Change		Yes
Car Wash		No
1. Shop date:		1/9/2018
2. Day:		Tuesday
3. Time In:		12:09 AM
4. Time Out:		1:02 AM
5. Total mileage on your car (odometer reading):		128687
6. # of cars waiting outside bay to be serviced:		03
7. Cost of Basic Oil Change PLUS Tax/Environmental Fees (from OIL CHANGE LINE ITEM ON INVOICE)	2):	\$45.99
Total Amount Spent:		\$47.31
GREETING 89% (8/9)		
1. How long before you were greeted?		01:11 min:sec
2. Was this an appropriate amount of time?	2/2	Yes
3. Was the greeting warm and friendly?	2/2	Yes
4. Was the greeter at eye level with you? (i.e., bending over to your level while you were seated)	2/2	Yes
5. What was the greeting?		What may I help you with
		today?
6. Were you asked what services you required?	2/2	Yes
7. Did an employee put a floor mat and seat cover in your vehicle before it went in to be serviced?	0/1	No
8. Were you quoted a time for how long the service would be?		Yes
If yes, how long were you quoted?		60:00 min:sec
GREETING COMMENTS: PLEASE COMMENT ON THE GREETING. ADDRESS NOTEWO	ORTHY INFORM	ATION NOT MENTIONED
ABOVE, ELABORATE ON ISSUES ADDRESSED ABOVE AND EXPLAIN ANY NO ANSWERS. (100-CHARACTER MINIMUM)		
I was greeted within a minute or so. The greeter was eye level with me throughout the conversation. I was asked if I needed an oil change. She		
mentioned it will be forty-five minutes to an hour wait. A mat and a cover were not placed in my veh	nicle.	
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# **TECHNICIANS 100% (7/7)**

Technician Name:		AJ
Gender		Female
Age		Under 20
Height		4 ft 9 in
Hair Color		Black
Other distinguishing characteristics		
1. Was the technician in uniform?	1/1	Yes
2. Was the technician's appearance presentable?	2/2	Yes
3. How long did you wait to be serviced? (Time from when you were greeted to the time the vehicle was		38:23
done.)		
4. Was this time within the original quoted time frame?	2/2	Yes
5. Was the technician polite and friendly?	2/2	Yes

TECHNICIAN COMMENTS: PLEASE COMMENT ON THE TECHNICIANS. ADDRESS NOTEWORTHY INFORMATION NOT

MENTIONED ABOVE, ELABORATE ON ISSUES ADDRESSED ABOVE AND EXPLAIN ANY NO ANSWERS. (100-CHARACTER

MINIMUM)

STORE APPEARANCE 100% (21/21)

The technician was in uniform and her appearance was presentable. The car was service within thirty-minutes and it was within the quoted time of forty-five minutes. The technician was polite and friendly.

STORE ATTERNANCE 100 % (21/21)			
1. How was the overall curb appeal?	2/2	Excellent	
2. Was the landscaping well maintained?	2/2	Yes	
3. Were both indoor and outdoor signage appropriate and presentable?	2/2	Yes	
4. What was the condition of the cashier area?	2/2	Excellent	
5. If you visited the waiting area, what was the condition of the waiting area?	2/2	Excellent	
Was coffee available? (N/A if you stay in your car/or if it isn't available.)		Yes	
Was reading material current and easily accessible? (N/A if you stayed in your car.)	1/1	Yes	
6. What was the condition of the restroom?	2/2	Excellent	
7. Were there paper supplies available in the restroom?	2/2	Yes	
8. Did ample lighting exist?	2/2	Yes	
9. Were all windows clean?	2/2	Yes	
10. Were menuboards maintained and easy to read?	2/2	Yes	
STORE APPEARANCE COMMENTS: PLEASE COMMENT OF THE APPEARANCE OF THE	HE STORE. ADI	DRESS NOTEWORTHY	
INFORMATION NOT MENTIONED ABOVE, ELABORATE ON ISSUES ADDRESSED A	BOVE AND EXF	PLAIN ANY NO ANSWERS.	
RATINGS MARKED LESS THAN EXCELLENT MUST BE SUBSTANTIATED. (50 CHAR	ACTER MINIM	UM)	

The exterior was well maintained. The waiting area was clean. The cashier's area was organized. The restroom was clean and stocked. The windows are steak free. All the menu boards were easy to read and were maintained.

MAINTENANCE REVIEW PRESENTATION 100% (12/12)		
1. Was the technician at eye level with you while doing the presentation?	2/2	Yes
2. Did the technician, cashier or any other employee take the time with you to go over everything they	2/2	Yes
had already checked on your vehicle? (This includes showing and pointing out items on a Service		
Checklist, invoice, etc)		
3. Did the technician answer any questions you had? (Be sure to ask at least one question.)	2/2	Yes
4. If yes, were your questions answered so you understood each product or service?	2/2	Yes
5. Did the technician, cashier or any other employee go over other preventive maintenance items that	2/2	Yes
are due by mileage?		
6. Did the technician, cashier or any other employee offer you any additional services?		Yes
7. If yes, check off the services that the technician offered.		Other
8. At any time, did you feel pressure to purchase anything?	2/2	No
MAINTENANCE DEVIEW DRESENTATION COMMENTS, DI FASE COMMENT ON THE DR	ECENTATION ADDRE	SS NOTEWORTHY

MAINTENANCE REVIEW PRESENTATION COMMENTS: PLEASE COMMENT ON THE PRESENTATION. ADDRESS NOTEWORTHY
INFORMATION NOT MENTIONED ABOVE, ELABORATE ON ISSUES ADDRESSED ABOVE AND EXPLAIN NO ANSWERS. RATINGS
MARKED LESS THAN EXCELLENT MUST BE SUBSTANTIATED. (100-CHARACTER MINIMUM)

The technician was eye level with me throughout the conversation. He reviewed the services. I asked technician what was a power steering flush. She explained it cleared any debris and it needed to be flushed every thirty thousand miles as recommended by the manufacturer. AJ went over all of the preventive maintenance items. I was offered additional services, such as power steering flush and a fuel system cleaning. I was not pressured into purchasing anything.

SERVICE 100% (9/9)			
1. Were the required fluids checked?	1/1	Yes	
2. Was your windshield washed?	1/1	Yes	
3. Was your vehicle vacuumed?	1/1	Yes	
4. Was the tire pressure checked?	2/2	Yes	
5. Did the technicians leave your car free of fingerprints, dirt, and grime?	2/2	Yes	
6. Were all other employees being productive while your car was being serviced?	2/2	Yes	
SERVICE COMMENTS: PLEASE COMMENT ON THE SERVICE. ADDRESS NO	TEWORTHY INFORMATIO	N NOT MENTIONED AB	OVE,
ELABORATE ON ISSUES ADDRESSES ABOVE AND EXPLAIN NO ANSWERS. PLEASE COMMENT ON WHAT OTHER EMPLOYEES			
WERE DOING WHILE YOUR CAR WAS BEING SERVICED: (100-CHARACTER MINIMUM)			
The fluids were topped and the windshield washed. The car was properly vacuumed and the windshield washed. The tire pressure was checked. The			

The fluids were topped and the windshield washed. The car was properly vacuumed and the windshield washed. The tire pressure was checked. The technicians left the car free from fingerprints, dirt, grim. The employees were productive.

# CLOSING 100% (12/12)

Cashier/Employee at Closing Name:		Ahureai
Gender		Female
Age		21-30
Height		5 ft 1 in
Hair Color:		Black
Other distinguishing characteristics		
1. Was the service explained professionally at ring out?	2/2	Yes
2. Were you reminded that the computer tracks the service history on your vehicle?	2/2	Yes
3. Did the cashier remind you of a free top off policy?		Yes
4. Were you reminded when to come back?	2/2	Yes
5. Were you provided with a receipt?	2/2	Yes
6. Was there a new reminder sticker on your windshield?	2/2	Yes
7. Were you thanked by name and asked to come back again?	2/2	Yes
8. As you were walking out to your car after the service or driving out of the bay, did other er	mployees in	Yes
the shop thank you?		
CLOSING COMMENTS, DIEASE COMMENT ON THE CLOSING ADDRESS NOT	EWORTHY INFORMATI	ON NOT MENTIONED ABOVE

# CLOSING COMMENTS: PLEASE COMMENT ON THE CLOSING. ADDRESS NOTEWORTHY INFORMATION NOT MENTIONED ABOVE, ELABORATE ON ISSUES ADDRESSED ABOVE AND EXPLAIN ANY NO ANSWERS. (50 CHARACTER MINIMUM)

The cashier went over the services. She also mentioned the computer tracked the history and explained the top off policy. She also explained a reminder sticker was placed on the windshield. She thanked me for coming and I was also thanked as I was walking to the car.

# **OVERALL**

1. If the phone rang while you were there, was it answered professionally within 3 rings?	Yes
2. Based on service levels, did you enjoy your experience and would you come back?	Yes
3. How would you rate the value of the service for the price paid?	Excellent
4. Please rate your overall experience:	10/Excellent
5. Could anything have been done to make your experience better?	Yes

# ...IF YES, PLEASE EXPLAIN: